







SIB specializes in cost reduction. By employing experts in each of the fields we specialize in, we are uniquely equipped to find savings in virtually any fixed cost category without changing your current vendors.

Unlike most consulting firms, we have no upfront fees. SIB bills only on the savings we find, and only after you realize those savings. If we don't find any savings there is no cost, and you know that your bills are as low as possible.



SIB has worked with companies nationwide. These are the average savings we have found for our clients in each category:





Savings

# **BENEFITS**

- 98% success rate
- SIB works with over 45,000 locations nationwide
- Dedicated sales and support team
- Benchmark pricing
- Contract negotiation
- Best-in-class unpublished rates

## **CONTACT INFO**

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At SIB, our services complement those of Consolidated Concepts without overlapping or interfering with any audit. We encourage our prospective clients to take advantage of both services to ensure they are receiving the widest range of expertise. SIB and Consolidated Concepts together have one goal: **to save you money.** 

## **CONSOLIDATED CONCEPTS**

- Process involves consultation and leveraging of best practices to suit a your company's specific business model
- Specialties: Supply Chain Solutions, Produce Management, Distributution Management, and Procurement Optimization
- · Clientele: Multi-location restaurants

### SIB FIXED COST REDUCTION

- Process involves receiving invoices and utilizing standardization, negotiation, benchmark pricing, and refunds from billing errors to save money on your fixed costs
- Specialties: Recurring indirect costs such as waste, telecom, utilities, and maintence contracts
- Clientele: Restaurants as well as a variety of industries such as healthcare, senior living, REIT, hotel, and retail

### **CLIENTS' SAVINGS THROUGH SIB**







"SIB's work made The Burger Joint a leaner, more efficient operation and left us all the more ready for the next steps in our growth as a company."



 Nate Ripley, President of Operations BGR The Burger Joint