

Parcel Management Auditing & Consulting (PMAC)

Upwards of **90%** of Carrier Invoices Contain Errors!*

PMAC provides your company with the most comprehensive freight auditing services in the industry.



FULL RANGE OF SERVICES

Comprehensive Parcel Auditing and Carrier Contract Optimization expertise.



MARGIN IMPACT

Freight billing errors can account for over **3%** of your supply budget. PMAC eliminates charges incorrectly assessed, verifying eligible credits on future invoices.



PURE SAVINGS

A cost-free extension of your logistics team, PMAC does not get paid unless they save your company money!



NO RISK

PMAC looks at every single tracking number and overlays your carrier rates to assure you are billed accurately. Worst Case: PMAC finds your packages arrive on time and you are billed correctly. You still have web based reporting and analytics for free.



OUR PHILOSOPHY

Isolate – Investigate – Eliminate – Reconciliate

A four step process resulting in rigorous verification of all eligible credits on subsequent invoices.



INSIGHT

PMAC will provide your company the ability to better manage these costs that can impact your bottom line.



VISIBILITY

The industry's most powerful dashboard capability.

Multi-carrier comparisons, "pushed" or "pull down" Alerts, date range customization and click-button formatting to Excel, Word and PDF.



NATIONAL PRESENCE

35 employees: Corporate Headquarters – Farmingdale, NY
Regional Offices – Greenwich, CT & Columbus, OH
Sales Offices – Miami, FL, Mahwah, NJ, Kansas City, MO, Milwaukee, WI

**As based on annual freight spend over \$250k and late delivery eligibility*



Visibility Tools & Key Business Metrics at your fingertips at absolutely no cost!

- Multi-carrier side by side comparisons
- Date range customization
- Historical data kept for life
- Alerts that can be “pushed” to any end-user (eg. Service type violations [Filter NEXT DAY AM, abuse, etc.]
- Click-button formatting to Excel, Excel data only, Word and PDF
- The most powerful dashboard capability in the industry
- GL coding and Cost Allocation
- New ground/air DIM rules over the last few years *WILL* impact your transportation charges
- Contract Negotiation Support (separate fees from audit savings)



FAQs – Why use PMAC?

Q. What separates PMAC from it's competitors?

A. PMAC's staff is now a labor-free extension of your logistics team comprised of former executive-level managers from Fortune 500 companies, UPS and FedEx. PMAC is the only audit firm that provides DIMS (dimensional weight) audit adjustments. Our team has done more than \$10B worth of parcel auditing and contract negotiations, making us the subject matter expert on the costs associated with parcel shipping. We focus on our core competency so that you can focus on yours.

Q. Will hiring PMAC damage the relationship I have with my carrier?

A. No. Our number one priority is to ensure that we never come between you and your carrier. Your existing business relationships are important to us, so we structured our business model in a way that will help companies accomplish their cost-reduction goals without sacrificing any relationships integral to your business.

Q. What if I already have the best rates available?

A. Eighty-five percent of the analyses we conduct uncover significant cost-reduction opportunities. If you fall within the other 15%, then we simply provide you with reassurance that you can focus your efforts elsewhere. Lots of companies, however, are under the assumption that their rates can't get any better, and are surprised at the amount of savings that PMAC is able to uncover. Bottom line: Our analysis is designed to help you determine whether your company is overpaying for parcel shipping services. There is no obligation regardless if we can save you money or not. The risk is on us.

Q. How much will it cost my company?

A. PMAC is paid only a portion of the savings we help your company generate. PMAC is paid solely from demonstrated, measurable savings. There are no consulting, transactional or hourly service fees. If we don't save your company money, we don't get paid.